

## Jeffrey Garza Walker Joins NAI Horizon

*Supply chain specialist and Mexico-Latin America corporate services expert anticipates increasing transaction volume 'tenfold' with the NAI Global platform and existing footprint south of the U.S. border.*

**Phoenix, AZ – May 1, 2023; NAI Horizon CEO & Principal Terry Martin-Denning** announced that **Jeffrey Garza Walker**, MRED, MBA, has joined the firm as an Executive Vice President and will focus his advisory and brokerage work on industrial and corporate services.



Garza Walker will divide his time representing tenants and landlords in the Phoenix area and throughout the U.S. as well as investors and corporate occupiers in Mexico and numerous Latin American countries, where he already has a client base and network of relationships. His transactional experience includes over 150 million square feet of industrial property in the U.S., 50 million square feet of industrial services in Mexico, and more than 50 million square feet of industrial leasing, acquisition, and disposition in Latin America.

"Our entire network is perfect for a broker like Jeffrey Garza Walker. Even though he's already been extremely successful in his career, our platform will take him to the next level," said **Lane Neville**, Executive Vice President & Principal with NAI Horizon. Neville serves on the Executive Committee and Board of Directors of NAI Horizon's parent company, Horizon Real Estate Group, Inc., a broker-owned company. He was instrumental in recruiting Garza Walker to NAI Horizon, an affiliate of NAI Global, with over 300 offices worldwide, including 15 offices in Mexico and Latin America associated with NAI Mexico -- one of the leading CRE services firms in both regions.

In addition to serving clients in Mexico and Latin America, Garza Walker assists them with their real estate requirements in the U.S. He is leading the initiative to incorporate ESG – (Environmental, Social & Governance) best practices into existing and new supply chains that companies use to source, assemble, manufacture, and deliver goods and equipment to businesses and consumers.

He comes to NAI Horizon from another brokerage firm. Earlier, he was a corporate manager with APL Logistics Ltd., a wholly owned subsidiary of Kintetsu World Express Inc., a Japan-

based freight forwarding and transportation company. He ran the firm's North American, Mexico, and Latin American supply chain management services business.

“Moving to NAI Horizon could not have come at a better time in my career – with my corporate background in logistics and enduring relationships in Mexico and Latin America, my long-standing advocacy and direct experience in reshoring and nearshoring the supply chain and, more recently, connectivity to companies that are part of the supply chain solution to ESG. I feel like I'll be able to increase my business tenfold with NAI Horizon," said Jeffrey Garza Walker.

A frequent guest speaker and presenter on supply chain management issues and solutions, Garza Walker, will be speaking at the upcoming Area Development Consultants Forum in Detroit June 5-7, then immediately following that event, he will be in New Jersey as a guest speaker at a NAIOP (National Association of Industrial and Office Properties) conference.

Garza Walker is very community oriented and serves on many councils and boards, including the Arizona State University (ASU) Real MRED Real Estate Council, Southwest Valley Chamber of Commerce (Chairman of the Board), U.S. Green Building Council/Arizona Chapter, Phoenix Sister Cities, and Global Chamber® Phoenix. He earned a Master's of Real Estate Development at Arizona State University, a Master's degree in Business Administration from the University of Phoenix, and a Bachelor of Arts in Spanish from Montana State University in Bozeman. Garza Walker is a U.S. Armed Forces Veteran.

#### **About NAI Horizon**

Exceptional global commercial real estate solutions begin with local market leadership and expertise. Established in 1992, NAI Horizon is a full-service commercial real estate company serving Arizona with offices in Phoenix and Tucson. NAI Horizon is passionate about commercial real estate, providing Brokerage and Property Management Services for local, national, and international clients. NAI Horizon is a member of the NAI Global commercial real estate network providing real estate solutions to more than 300 offices worldwide. For more information, visit [www.naihorizon.com](http://www.naihorizon.com).

#### **About NAI Global**

Advisory Services, Leasing, Property Management, Property & Note Sales, and Tenant Representation

NAI Global is a leading global commercial real estate brokerage firm. NAI Global offices are leaders in their local markets and work in unison to provide clients with exceptional solutions to their commercial real estate needs. NAI Global has more than 300 offices in 43 countries strategically located throughout North America, Latin America and the Caribbean, Europe, Africa, and Asia Pacific, with 5,100 local market professionals managing over 1.1 billion square feet of property and facilities. Annually, NAI Global completes more than \$20 billion in commercial real estate transactions and gross revenue of \$1.5 billion.

NAI Global professionals achieve extraordinary results for clients locally and globally through creativity, collaboration, and the consistent delivery of exceptional knowledge and service that only market-leading firms can provide. NAI Global provides a full range of corporate real estate services, including brokerage and leasing, property and facilities management, real estate investment and capital market services, due diligence, global supply chain, logistics consulting, and related advisory services.

To learn more, visit [www.naiglobal.com](http://www.naiglobal.com).